

Council Meeting Message October 2020

Soon you'll be receiving your 2020 Fraternal Survey in the mail. This survey is designed to help members update the Supreme Council on their information and their current circumstances as well as reminders or updates concerning your Fraternal Benefits. What benefits?

Of course, you, your spouse and your dependent children have the exclusive opportunity to protect your financial future through the Knights of Columbus. The Knights of Columbus can protect your family if a breadwinner dies unexpectedly, safeguard your paycheck, help provide for your long-term care, and help you retire happily and comfortably. I trust you already know about these benefits.

But that's not all. The Knights of Columbus provide so many complimentary financial benefits to members, like our accidental death coverage and scholarships for children of Military or First Responders Professionals who are members that lost their life or became disabled in the line of duty.

One particular benefit of membership that I believe is very important and most underrated is the simple benefit of having a relationship with a brother Knight field agent. Unlike my commercial counterparts, I share a common bond with you. We're brothers! I serve your family after a death or terrible event when help and action is needed most. My personal focus is not just another sale or to request referrals which I do truly appreciate; it's to help you determine what protection you and your family may need. I also will help you understand insurance products you already own and why you should keep, replace or add to them. My responsibility is simply to help you identify your protection solutions for unsuspected or untimely lifetime events. I have experience in our Knights of Columbus, advanced financial profiles and forecasting tools that results in your documented plan that is easy to understand with your suggested actions. And just as important easy to update as plans are implemented and new outlook(s) are prepared.

To accomplish your objectives, many members require added knowledge on relevant topics. So, we actively host FREE "Fraternal Benefits Nights". For example, in June 2020 we hosted Tom Hegna (Retire Happy). In September we hosted David McKnight (The Power of Zero). All members, family and friends are invited to meet virtually with no strings attached to obtain EXPERT Advice. We are expanding this effort from your FEEDBACK and Sold Out Meetings. **Stay tuned for Another Retirement Seminar by Tom Hegna covering added detail of Retirement Planning Steps. Fourth Quarter 2020 and more in 1st and 2nd Quarter 2021.**

So, please keep an eye on your mailbox for the Fraternal Survey, fill it out, let me know what's new for you, and I'll be in touch to schedule a follow up conversation - virtual or otherwise - so we can talk about potential next steps.

I look forward to connecting soon.
Vivat Jesus!