

2016-2017 MID-YEAR MEMBERSHIP BREAKOUT



This will be a review of the 6-step process introduced at the Diocesan meetings: Invitation, Confirmation, Information, Application, Exemplification, and Participation, with a special focus on steps 2 and 3, Confirmation and Information.

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FIRST THINGS FIRST!

- Deepen your relationship with Father
 - Meet with him – spend time – listen
- Make his parish goals your goals
- Align your programs to serve the goals of your parish or parishes, and do not spend time and energy on programs that divert from parish goals
- This is the foundation on which we will build our order.

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ENGAGING NEW FAMILIES

- The Invitation
- The Confirmation
- The Information
- The Application
- The Exemplification
- The Participation

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THE SCHEDULE

- Get Father's permission to invite families before Masses one weekend
- Give Father the pulpit announcement for review
- Contact your GA
- Schedule the Confirmation calls within 48 hours of the Invitation

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THE SCHEDULE

- Host the Information meeting about 10 days after the Invitation
- The Application is filled out at the close of the Information meeting
- Hold the Exemplification in less than two weeks
- Hold it on a meeting night *designed* to begin the Participation of the new members

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THE INVITATION

- Invite them to what? To learn more about the Knights and how we help Father accomplish their parish goals
- With what? Materials – 921-A and 2595
- Who invites? Council members AND Knights from other councils

Why Knights from other councils?

No inhibitions, they ask everyone!

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THE INVITATION

- When? Before Mass – Knights need to arrive a half hour early
- If Father permits, include a pulpit announcement

Model in brochure 10067 and on State Website

Ideally 5 minutes before Mass

Favorite Questions?

“May I invite you to learn how we support each other in our vocations as husband and father?”

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THE INVITATION



Knights of Columbus

THE MAN WHO STANDS WITH US NEVER STANDS ALONE.

- I wish to become a member of the Knights of Columbus.
- I desire some information regarding membership in the Knights of Columbus.
- I am a former member interested in rejoining the Knights of Columbus.

⇒ Name: _____

Street Address: _____

City: _____ State or Province: _____ Zip: _____

⇒ Phone: _____ Parish: _____

E-Mail: _____

⇒ Best time to contact: _____

921A 10/15

Put your name, parish name and Mass time on the back



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THE INVITATION



You have been recommended as having the qualifications necessary for membership in the Knights of Columbus.

You and your family are invited to attend an informational meeting for the purpose of acquainting you with the benefits enjoyed by members and families of our Order. The meeting will be held on

Date: Monday, August 8th, 2016

Time: 6:30 P.M. in the Evening

Location: Saint Mary's Parish

Signature: John J. Gravel

Title: Membership Director

"Immaculate Mary" Council 16244

2595 3/03

Do not
simply
hand this
out to
everyone.

Give this
only to
those who
give you
their name
and
number.



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THE CONFIRMATION

- Who will call to confirm?
- What personality are you looking for?
- Have the callers arranged *before* you invite!
- When will they call?
- Within 48 hours of the invitation!
- Why within 48 hours?

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THE CONFIRMATION

- What will they say? (example only, make it your own!)

Hello, (name), this is _____ with the Knights of Columbus. Thank you for taking the time to share your contact information with my Brother Knight at the (time) Mass (day) at (parish). I am calling to invite you to learn more about the role of the Knights at (parish). (Name), to help us prepare, how many family members or friends will you be bringing with you? **Can we count on you being there?**



THE CONFIRMATION

There are two calls!!

- **Call again** the night before the information event

“Hello, (name), this is _____ with the Knights of Columbus. Because we know how busy life is, this is just a friendly reminder about that information session tomorrow evening. We have you down for (number). Is that correct?

Thank you and may God Bless you. We look forward to seeing you (time) tomorrow evening at (place). **Can we count on you being there?”**

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THE INFORMATION

Prepare folders (10374)

- Form 100
- Prayer cards/booklets
- Council brochure
- Columbia magazine
- State Council newsletter
- Brochures 2773, 4297, 4976, 10099, 10100, 30000

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THE INFORMATION

Setting up the room

- Head table for Father, Presenter, Panel
- Tables for Knights and guests
- Table with coloring books, etc. for children
- Set up a couple of tables short
- Have Projector or wide screen TV available

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THE INFORMATION

Setting up the room

- Have plenty of Council Knights on hand to be proposers (the inviters and callers)
- Council Knights should arrive a half hour early
- Scatter through the room, leaving space at tables
- Have finger food on the tables
- Offer soda/water/juice/coffee to guests as they arrive

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THE INFORMATION

- Brief welcome
- Opening prayer and remarks by Father
- Brief video to show you one aspect of Knighthood that is not widely publicized

Into the Breach Video

- Point out prayer booklets, cards in folder
(Do NOT pass out folders!)

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THE INFORMATION

Explanation of the process

By being here you are taking the second step toward Knighthood in our Order. You took the first step when you chose to give our Brother Knight your name and phone number so we could invite you here. The remaining steps are:

Filling out an application (you will be given one – show folder)

Application review by our admission committee and by Father

Welcoming ceremony for you and your family!

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THE INFORMATION

Order highlights

Back of interest card - highlights

Haiti Story (Charity)

Support of persecuted Christians in the Holy Land (Unity)

Ultrasound Program (Our Fraternity extends to babies in the womb and their mothers)

Point out Columbia Magazine in folder, and benefits brochures for military and service personnel (Patriotism – Legacy Video)

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THE INFORMATION

State highlights

Charity

ID Newsletter in FProgram

Ultrasound Program

Special Olympics Service Organization of the Year

Easter Seals Service Organization of the Year

Point out State older

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THE INFORMATION

Council highlights

- Council officer to present highlights of the local council's involvement with:
 - Their parish
 - Their community
 - The programs of our Order
- Point out the council brochure in the folder

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THE INFORMATION

Questions/Answers Time

- Meeting times/dates
- Dues (optional – beginning second year)
- Invite to participate in next activities
- Invite any other questions
- Pass out folders – theirs to keep
- Point out the simple application form

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THE INFORMATION

- Show Invitation Video

The only thing left to do at this time is to fill out the application form. So take it out of your folder and with the pen provided begin at section 3 with your name and address.

There are Knights throughout the room to help you with your application. (Make sure your Brothers have their membership cards and are prepared to be the proposer for the prospect.)

Announce admission degree date, place and time.

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THE EXEMPLIFICATION

- Hold on meeting night
- Invite families
- During the Exemplification
 - Show a movie to wives and children
 - The Father McGivney Story
 - The Greatest Miracle
 - Provide light snacks and refreshments
- THE LESSON IN CHARITY!

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THE PARTICIPATION

- Following the degree, bring in the families to this special, “new member welcoming meeting.”
- Blessing and Welcome by Father
- Invite the new members to consider the talents they bring, what inspires them, and how they can contribute to the parish mission
- Brief overview of council programs by the leaders of each
- Close with prayer and social time

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DO YOU THINK THIS CAN WORK?

These 6 steps work everywhere they are followed.

- The Invitation
- The Confirmation
- The Information
- The Application
- The Exemplification
- The Participation

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CLOSING

- Is Father a key to your success?
- What if he just says NO to us?
- Find another way and build it anyway.
- Serve him anyway.
- We are all in this together.
- Our Church needs us.
- Make a difference in the life of a family.

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“REPAIRERS OF THE BREACH”

From Isaiah 58:9 - the reading for the Saturday after
Ash Wednesday

- Thus says the LORD:

If you remove from your midst oppression,
false accusation and malicious speech;

If you bestow your bread on the hungry
and satisfy the afflicted;

Then light shall rise for you in the darkness,
and the gloom shall become for you like midday;

“REPAIRERS OF THE BREACH”

- Then the LORD will guide you always
and give you plenty even on the parched land.
He will renew your strength,
and you shall be like a watered garden,
like a spring whose water never fails.
The ancient ruins shall be rebuilt for your sake,
and the foundations from ages past you shall raise up;
“Repairer of the breach,” they shall call you,
“Restorer of ruined homesteads.”