

## Our Success

*“The success of the Order’s insurance program can be attributed to the more than 1,400 professionally trained brother Knights who make up our agency force.*

*“They work full-time to develop and maintain their knowledge of the products we offer and how they can help secure the future of your family, for generations to come.”*

*Supreme Knight Carl A. Anderson*



## Our Mission

*To provide brother Knights and their families with the highest level of service and the most secure, stable products to ensure their financial well-being.*

*To changing lives for good,  
one Catholic family at a time.*



Knights of Columbus  
**INSURANCE**  
YOUR SHIELD FOR LIFE

## Did You Know...

- There are more than 1,400 professional, full-time field agents serving councils in the U.S. and Canada.
- In order to best serve brother Knights and their families, agents receive extensive training from general agents and take educational courses. Additionally, agents are supported and trained by experts at the Supreme Council Office in New Haven, CT.
- The Knights of Columbus is the largest lay Catholic organization in the world, with nearly 1.8 million members.
- With more than \$18 billion in assets, the Knights of Columbus remains financially strong.

*Strong  
Agencies.  
Solid  
Foundation.*

Knights of Columbus  
**INSURANCE**  
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## ***Insurance for Brother Knights by Brother Knights***

*In 1882, Father Michael J. McGivney saw firsthand the devastation to a family caused by the death of the breadwinner. From his vision, the Knights of Columbus Insurance program was created to provide financial security for its members and their families. Today, we have more than \$88 billion of insurance in force, and shield nearly 1.5 million policyholders.*

## ***The Role of a General Agent***

*Our general agents play a vital role in fulfilling our founder's dream. These men assume the daily responsibilities of leading our field force and assuring that our members and their families receive the best service they can provide. They build strong agencies on the solid foundation of the Knights of Columbus Insurance program.*

*Like our field agents, our general agents come from a variety of work experiences, but they all share one common goal: to find the best candidates to join their agency. Once strong candidates are found, they are professionally trained and instructed by the general agents, who are continuously enrolled in educational courses to hone their knowledge and skills. General agents also provide support and assistance to their existing veteran agents.*

*The general agent's leadership role in the Knights of Columbus is twofold. First, he should build a culture of success and service in his agency. Second, he should help fraternal leaders accomplish their goals.*

*If you know someone who has the qualifications to be a successful field agent, contact me today.*

## ***Dedicated Agents Make a Difference***

*Robert J. Boni, Jr., is the general agent serving members and their families in South Carolina. A Knight since 1992, Robert served as a field agent for two years before becoming a general agent in 2004. His primary goals as a general agent are recruiting, training and supervising field agents as they fulfill the vision of Fr. McGivney by helping protect the Order's families.*

*Robert was born in Camp Pendleton, CA, the son of a career Marine. He earned his BA degree in Philosophy and Religion, and is fluent in Italian. Robert was a manager with Sears Roebuck from 1990 to 2002, before coming to the Order as an agent. He holds the professional designation of Fraternal Insurance Counselor Fellow (FICF). As a field agent, Robert was a Million Dollar Round Table (MDRT) member, a distinction earned by only one percent of financial professionals in the world. He is a member of the board of South Carolina's National Association of Fraternal Insurance Counselors (NAFIC) and a member of the National Association of Insurance and Financial Advisors (NAIFA).*



*Robert and his wife Karen live in Goose Creek with their children Allie, 21, and Bobby, 16. Robert and Karen have been married since 1989, and Karen is the Agency's office manager. The family attends Immaculate Conception Church, where Robert serves as a Eucharistic Minister and Karen is a member of the Church Council. Robert is a Fourth Degree Knight and a member of Immaculate Conception Council 11991. He is also a Knight of the Equestrian Order Of the Holy Sepulchre of Jerusalem.*

*"At the Boni Agency, we are focused on recruiting, training and fostering top level financial professionals dedicated to providing the best service and advice possible to Catholic families," said Robert. "If you or someone you know might be interested in career with the Knights of Columbus, please contact me today."*

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