



FRATERNAL LEADER SUCCESS PLANNER

2016 - 2017



Worthy Fraternal Leader:

At every level, the fraternal leader is to act in the capacity of both a catalyst and resource enabling each council to achieve sustainable membership growth, and provide opportunities for faith formation and leadership development so that our members will effectively serve their parish and community. As a fraternal leader in your council, district or jurisdiction, use this Fraternal Leader Success Planner to help you make good use of your time and focus your action. Activity on a 12-month fraternal year will help every every council, district and jurisdiction to grow in its charitable outreach. Additionally, each should grow in the number of members, who bring new ideas and programs to adopt and implement.

Use this Success Planner to:

- Plan ahead to communicate clearly
- Keep on track with the vision and mission of the Order
- Determine what needs to be done immediately, planned in the coming weeks and promoted in the months ahead in order to achieve success
- Measure your progress and determine the changes needed to chart a more successful course
- Seek opportunities to integrate membership, programming and charitable activities.

When you need assistance, always consult with other fraternal leaders in your area first. If you require additional assistance, the Supreme Council headquarters can help. You may reach us at 203-752-4270 or via email, fraternalservices@kofc.org. Additional information can be found on our website, kofc.org.

Fraternally yours,

Fraternal Services

Keeping Track of Council Activities

Instructions: After each council activity, make an entry under the appropriate category. At the end of the calendar or fraternal year, transfer this data to the *Annual Survey of Fraternal Activity* (#1728) and the *Columbian Award Application* (#SP-7) and submit the completed forms to the Supreme Council headquarters. The forms can be found on the Knights of Columbus website, kofc.org/forms.

CATEGORY	DOLLARS DONATED	NUMBER OF VOLUNTEERS*	HOURS OF SERVICE	TOTAL HOURS OF SERVICE
CHURCH ACTIVITY	\$	A	B	A x B
COMMUNITY ACTIVITY	\$	A	B	A x B
COUNCIL ACTIVITY	\$	A	B	A x B
CULTURE OF LIFE ACTIVITY	\$	A	B	A x B
FAMILY ACTIVITY	\$	A	B	A x B
YOUTH ACTIVITY	\$	A	B	A x B

*Number of volunteers includes Knights and any other volunteers assisting your council with the program.

Membership and Program Activities At-A-Glance

Supreme Council Programs	JUL 2016	AUG 2016	SEP 2016	OCT 2016	NOV 2016	DEC 2016	JAN 2017	FEB 2017	MAR 2017	APR 2017	MAY 2017	JUN 2017	JUL 2017	AUG 2017
40 Cans for Lent							Red	Green						
Catholic Citizenship Essay Contest	Blue	Red	Red	Green	Green	Green							Blue	Red
Coats for Kids			Red	Blue	Blue	Blue	Blue	Blue						
Corporate Communion		Green			Green		Green				Green			Green
Free Throw Championship					Blue	Red	Green							
Keep Christ in Christmas Poster Contest				Blue	Red	Red	Green							
March for Life/ Walk for Life (US-West)					Blue	Red	Green							
March for Life (Canada)										Red				
March for Life (Philippines)							Blue		Green					
Orderwide Charitable Service Outreach Week			Red	Green				Red	Green					
Soccer Challenge	Blue	Red		Green									Blue	Red
Substance Abuse Awareness Poster Contest					Blue	Red	Green	Green						
Orderwide Church Drive		Blue	Red	Green			Blue	Red	Green					Blue
Orderwide First Degree Week		Green		Green					Green					Green

Key Order material Promote activity Conduct activity

*These programs can be promoted or conducted all year: Building the Domestic Church, Food for Families, Global Wheelchair Mission, Habitat for Humanity, RSVP, Special Olympics, Ultrasound Initiative
Your council should recruit new members all year and conduct an Admission Degree on a monthly basis.*



Due By JUNE 30

Council Number _____ Location _____, _____
(City) (State or Province)

Those councils deemed outstanding in their implementation of the Service Program for the 20__-20__ fraternal year are eligible to receive the Supreme Council's **COLUMBIAN AWARD**. The award is a tangible testimonial of the efficiency, industry and excellent activity program of the council. Those councils winning the award should display it with justifiable pride.

In order to qualify for the Columbian Award, the council must:

1. Have completed and returned the Service Program Personnel Report Form (#365) to the Supreme Council office by August 1, 20__.
2. Annually conduct and report at least **four (4) major involvement** programs in each of the following sections of the Service Program: Church Activities, Community Activities, Council Activities, Culture of Life Activities, Family Activities and Youth Activities.
3. Have completed and returned the Annual Survey of Fraternal Activity Report Form (#1728) to the Supreme Council Department of Fraternal Services by January 31, 20__. **(New councils instituted after November 1, 20__ need not meet this requirement.)**

The council's program director must complete the necessary information in this Columbian Award application. Each application must be signed by the program director and the grand knight must attest to the information contained herewith. When the application is completed, return to: Knights of Columbus Supreme Council, Department of Fraternal Services, 1 Columbus Plaza, New Haven, CT 06510-3326.

This application must be received in the Supreme Council office no later than June 30, 20__.

Use for planning purposes

Signed _____
Program Director

Attest: _____
Grand Knight

Date _____

This Area For Supreme Council Use Only

Form #365 Received _____

Fraternal Survey Received _____

Application Received _____

Acknowledged _____

Please list and briefly describe the four major involvement programs sponsored by your council between July 1, 20__ and June 30, 20__ in each of the six activity areas.

CHURCH ACTIVITIES (vocations, parish roundtable, parochial services, Keep Christ in Christmas, etc.)

1. _____
2. _____
3. _____
4. _____

• Participating in the RSVP program, and meeting minimum participation requirements will fulfill all four activity requirements in this category.

MAIL ORIGINAL TO: Supreme Council Department of Fraternal Services.

(Additional information required on reverse side.)

MAIL COPIES TO: State Deputy, District Deputy, Council File.

Available in electronic format at kofc.org/forms



Council Number _____ Location _____, _____
(City) (State or Province)

COMMUNITY ACTIVITIES (feed the hungry, decency, health services, ecology, poverty, helping the aged, etc.)

1. _____
2. _____
3. _____
4. _____

COUNCIL ACTIVITIES (public relations, fraternal recognition, blood donors, athletics, socials, etc.)

1. _____
2. _____
3. _____
4. _____

CULTURE OF LIFE ACTIVITIES (March for Life, Birthright, baby showers, baby bottle campaign, memorials, etc.)

1. _____
2. _____
3. _____
4. _____

* Participating in the Ultrasound Initiative, and meeting minimum participation requirements, will fulfill all four activity requirements in this category.

FAMILY ACTIVITIES (widows/orphans, memorials, "Family of the Month/Year," recreation, etc.)

1. _____
2. _____
3. _____
4. _____

* Sponsoring a qualifying "FOOD FOR FAMILIES" program, and meeting minimum participation requirements, will fulfill all four activity requirements in this category.

YOUTH ACTIVITIES* (Columbian Squires, CYO, scholarships, Scouting, Big Brothers/Big Sisters, etc.)

1. _____
2. _____
3. _____
4. _____

* Participation in the "COATS FOR KIDS" program and meeting minimum participation requirements will fulfill all four activity requirements in this category. Sponsorship of a Columbian Squires Circle continues to fulfill all four requirements as well.

Our Council sponsors Columbian Squires Circle No. _____ .

Use for planning purposes

Planning for Success

Use this space below to plan enough programs for your council to earn the Columbian Award. The Columbian Award is earned when your council completes at least four programs in each of the Surge . . . with Service program categories (Church, Community, Council, Culture of Life, Family and Youth), or completes a Supreme Council "Featured Program" (which may count as four programs in that category).

JULY 2016

Date

Activity

Program Category

AUGUST 2016

Date

Activity

Program Category

SEPTEMBER 2016

Date

Activity

Program Category

OCTOBER 2016

Date

Activity

Program Category

NOVEMBER 2016

Date

Activity

Program Category

DECEMBER 2016

Date

Activity

Program Category

JANUARY 2017

Date

Activity

Program Category

FEBRUARY 2017

Date

Activity

Program Category

MARCH 2017

Date

Activity

Program Category

APRIL 2017

Date

Activity

Program Category

MAY 2017

Date

Activity

Program Category

JUNE 2017

Date

Activity

Program Category

JULY, AUGUST, SEPTEMBER 2017 -- Pre-planning for the 2017-2018 Fraternal Year

Date

Activity

Program Category

“The family as domestic Church is central to both the work of the New Evangelization and to the future sustainability of our parishes - also the future sustainability of the Order.”

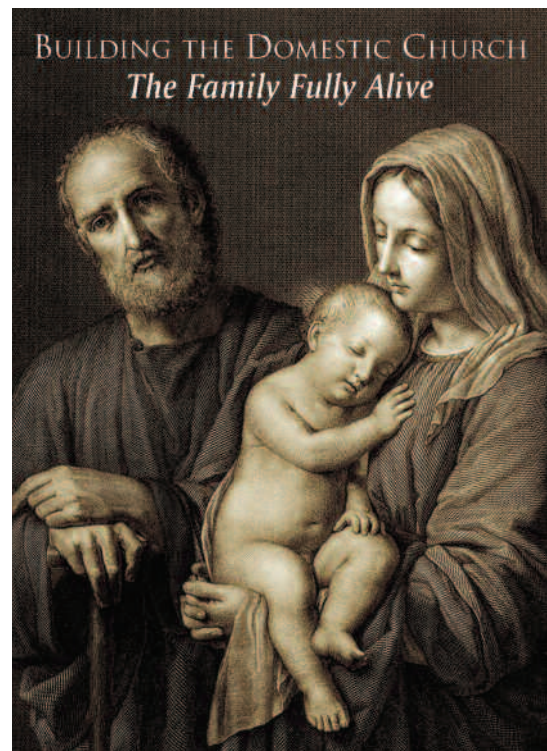
Carl Anderson, Supreme Knight



Program Spotlight:

Building the Domestic Church - The Family Fully Alive

Building the Domestic Church is one concrete way that the Knights of Columbus, in solidarity with Pope Francis, can offer “holy and loving families” for the Church’s mission of evangelization in our time. Distribute this *Building the Domestic Church - The Family Fully Alive* (#10162) brochure to each member in your council. Visit kofc.org/familyfullyalive for complete details on this program.



July 2016

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27	28	29	30	1 Report of Chosen Officers Form DUE	2	3
4	5 Order Soccer Challenge Material Order Essay Contest Material	6	7	8 2015-2016 Fraternal Year Review	9	10
11	12	13 Order Church Drive Kits for October	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30 5th Sunday Rosary Program	31

1 Service Program Personnel Report DUE

2

AUGUST 2016

M	T	W	TH	F	S	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

SEPTEMBER 2016

M	T	W	TH	F	S	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	



Forms or Event Deadlines

Important Dates

Supreme Office Events

Membership Activities

Programming Activities

Measuring for Success

July 2016

Council

- How many members of your council attended the District Organizational Meeting? _____
- Date for Installation of Council Officers _____
- Date Report of Officers Chosen for the Term (#185) Submitted _____
- How many new members were welcomed into your council this month? _____

District

- How many councils in your district recruited at least one new member this month?
- District Organizational Meeting attendance:
Total Councils ____ # of council officers present ____
Absent ____
- List the councils in your district that will earn the Star Council Award this year.
- Have you installed the officers in each of your assigned councils? If not, why? when?

State Council

- How many of the councils in your jurisdiction have recruited at least one new member this month?
- Organizational Meeting of District Deputies attendance:
Total Districts _____ District Deputies Present _____
Absent _____ Open _____
- How many District Deputies have provided you with their Organizational Meeting dates? Total ____ Dates Received out of # ____ of districts.
- How many District Deputies have provided you with a list of Admission Degrees? Total # scheduled for month _____

“We know that the future of the Church in a rapidly changing society will call, and even now calls, for a much more active engagement on the part of the laity.”

Pope Francis

MEMBERSHIP 365

“Knights of Columbus is an organized way to express love of neighbor in acts of charity.”

Carl Anderson, Supreme Knight



Program Spotlight: Service Program Awards

To help your council tell its story of service to the parish and community and to share that story with other councils, consult the Service Programs Awards (#10173) brochure for tips and techniques on completing a high-quality State Council Service Program Awards Entry Form. Your council should submit one of its programs in each of the categories of Church, Community, Council, Culture of Life, Family and Youth.



August 2016

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	2	3	4	5	6	7
Service Program Personnel Form DUE	Supreme Convention, Toronto, Ontario, Canada					
8	9	10	11	12	13	14
				Venerable Michael McGivney's Birthday		Venerable Michael McGivney's Memorial
Knights of Columbus Family Week Celebration						
15	16	17	18	19	20	21
Assumption of Mary						
Council Audit DUE						
Council Admission Degree Week						
22	23	24	25	26	27	28
	Order Church Drive Kits for October					
29	30	31	1	2	3	4
		Order Coats for Kids				
5	6	SEPTEMBER 2016 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30		OCTOBER 2016 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		
Forms or Event Deadlines	Important Dates	Supreme Office Events	Membership Activities	Programming Activities		



Measuring for Success

August 2016

Council

- How many families attended your council's 5th Sunday Rosary Program in July? _____
- What did your council do to honor the family during Family Week? _____
- Was your council's Service Program Personnel Report (#365) submitted before the August 1 deadline? Yes/No
- What is your council going to do as its Charitable Service Outreach program in October? _____
- Date Semiannual Council Audit (#1295) submitted _____

District

- How many councils in your district recruited at least one new member this month?
_____ of Admission Degrees held in the district
_____ of new members
_____ of councils in district holding Admission Degrees
- How did the councils in your district honor the family during Family Week?
- How will you get all of the councils in your district to participate in the Council Church Drive in October?

State Council

- How many of the councils in your jurisdiction have recruited at least one new member this month?
_____ / Total councils _____
- How did your jurisdiction honor the family during Family Week?
- How many new members were recruited this month? _____
- How many new councils were formed this month? _____

*“All too often,
those most in
need of our help
are unable
to be heard.
You are their
voice, and many
of you have
faithfully made
their cry heard.”*

Pope Francis

MEMBERSHIP 365

“It is not simply that what we give helps free people from hunger, cold, homelessness and poverty. Charity is essential to the very idea of freedom, because charity creates a bond among us that makes freedom possible.”



Carl Anderson, Supreme Knight

Program Spotlight: Coats for Kids



Seeing the joy of a child in need being given a brand new coat invigorates council members and can motivate potential members to join your council. Conduct the Coats for Kids program in your council. Visit kofc.org/coats for complete details on the program.

September 2016

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
29	30	31	1 Council's Pending Suspension list will be mailed	2	3	4
5	6	7	8 Nativity of the Blessed Virgin Mary	9	10	11
12	13	14 Exaltation of the Cross	15	16 District Deputy Council Development 7 Week Initiative	17	18
19	20	21	22	23	24	25
26	27	28	29	30	1	2
					Charitable Service Outreach Week	

3	4	OCTOBER 2016 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	NOVEMBER 2016 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30
Charitable Service Outreach Week			
Forms or Event Deadlines	Important Dates	Supreme Office Events	Membership Activities
Programming Activities			



Measuring for Success

September 2016

Council

- First Quarter Results

- # _____ Prospect Cards (#921A)
- # _____ Completed Form 100's # _____ New Members
- # _____ of councils in district holding Admission Degrees

How will your council beat these numbers during the second quarter?

- Is your council on track to earn the Star Council Award?

Number of Service Projects Conducted During the First Quarter of the Fraternal Year

- # _____ of Church Activities
- # _____ of Community Activities
- # _____ of Council Activities
- # _____ of Culture of Life Activities
- # _____ of Family Activities
- # _____ of Youth Activities

- First Quarter of Fraternal Year Results Compared to Council Quota

- # _____ net new members compared to MBR quota of _____
- # _____ net new insurance members compared to INS quota of _____

District

- First Quarter Results Compared to District Quota

- # _____ net new members compared to MBR quota of _____
- # _____ net new insurance members compared to INS quota of _____

State Council

- First Quarter Results Compared to Jurisdiction Quota

- # _____ net new members compared to MBR quota of _____
- # _____ net new insurance members compared to INS quota of _____

- How many districts have yet to recruit a new member? How do you plan on addressing the issue?

- How many councils are on track to earn the Star Council Award?
____ / Total Councils _____

“I encourage you to be renewed in the joy and wonder of that first encounter with Jesus, and to draw from that joy renewed fidelity and strength.”

Pope Francis

MEMBERSHIP 365

*“It is our duty to help
every mother in need.”*



Carl Anderson, Supreme Knight

Program Spotlight: *Ultrasound Initiative*

Knights work together to build a culture of life and a civilization of love. Your council can bring a “window into the womb” by participating in the Ultrasound Initiative and assist women choose life for their child.

Visit kofc.org/ultrasound for complete details on this program.



October 2016

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
26	27	28	29	30	1	2
					Charitable Service Outreach Week	
3	4 St. Francis of Assisi	5	6	7	8	9
Charitable Service Outreach Week						
					Council Church Drive	
10	11	12 Columbus Day	13	14	15	16
Councils that are in arrears will be suspended			Order Christmas Poster Contest Kit		Council Church Drive	
17	18	19	20	21	22 St. John Paul II	23
Council Admission Degree Week						
24	25	26	27	28	29	30
					5th Sunday Rosary Program	
					Order Free Throw Championship Kit	
					Soccer Challenge Report DUE	
31	1 All Saints Day	NOVEMBER 2016 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30		DECEMBER 2016 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		
Forms or Event Deadlines		Important Dates	Supreme Office Events	Membership Activities	Programming Activities	



Measuring for Success

October 2016

Council

- Council Church Drive Results
 - # _____ Collected Prospect Cards (#921A)
 - # _____ Completed Form #100's
 - # _____ Church Drive Candidates taking Admission Degree
- Charitable Service Outreach Week Results
 - # _____ Volunteers (including members, families, parishioners, etc.)
 - # _____ Hours of Service
 - # _____ Total Service Hours (Line 1x2)
 - \$ _____ Monetary Donations
- Council Admission Degree Week Results
 - # _____ Candidates taking Admission Degree

District

- How many councils in your district recruited at least one new member this month?
- How many councils in your district participated in the Council Church Drive? What results were reported to your State Deputy?

State Council

- How many of the councils in your jurisdiction have recruited at least one new member this month?
- How many councils in your jurisdiction participated in the Council Church Drive? Did you report those figures to your MPC?
- Did your jurisdiction conduct any council officer training?
- How many members were recruited this month? _____
- How many new councils were formed this month? _____
- How will you address newly suspended councils?

*“We are all
neighbors
and we share a
common home.”*

Pope Francis

MEMBERSHIP 365

“The method that speaks strongest of Christ is love. As Knights, we should be prepared to let charity be our measure of the new evangelization. In this way, we can truly promote a ‘charity that evangelizes.’”

Carl Anderson, Supreme Knight



Program Spotlight: *Food for Families*



Your Knights of Columbus council offers families a chance to build stronger bonds by bringing family members together in charitable activities. Families working together and assisting those suffering from hunger in your parish and community is the basis for the Food for Families program. Visit kofc.org/food for complete details on this program.

November 2016

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
31	1 All Saints' Day	2 All Souls' Day	3	4 New Council Development 7 Week Initiative Ends	5 Order Free Throw Championship Kit Soccer Challenge Report DUE	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20 Our Lord Jesus Christ, King of the Universe
21	22	23	24	25 Council Charitable Outreach Day	26	27 First Sunday of Advent
28	29	30	1	2	3	4
5	6	DECEMBER 2016 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		JANUARY 2017 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		
Forms or Event Deadlines	Important Dates	Supreme Office Events	Membership Activities	Programming Activities		

Measuring for Success

November 2016

Council

- What is your council's progress toward earning the Star Council Award?
- How many members were recruited/reactivated this month?

- Of the prospects that were recruited in October - have they all been welcomed into your council? If not, why?

District

- How many councils in your district recruited at least one new member this month?
- What is your district's progress toward earning the Star District Award?

State Council

- Have you met with your MPC and planned district and council training?
- How many of the councils in your jurisdiction have recruited at least one new member this month?
How many have not recruited?
- Did all district deputies provide you with their Mid-year Membership Meeting dates? How many districts have not planned to hold a meeting?
- How many districts still need a district deputy assigned?
- How many members were recruited this month? _____
- How many new councils were formed this month? _____

"A charity which evangelizes is the commitment and the responsibility of everyone."

St. John Paul II

MEMBERSHIP 365

“Our ‘Keep Christ in Christmas’ program is more important than ever. Our work to keep Christ in Christmas helps everyone remember that you can’t have Christmas without Christ.”

Carl Anderson, Supreme Knight



Program Spotlight: *Spread the Light of Christ*

Ensuring that people are reminded of the true, spiritual meaning of Christmas is the emphasis behind the Spread the Light of Christ program. Councils are encouraged to conduct this program on the first Tuesday in December at 8 p.m. (local time) with the lighting of a Christmas tree or crèche along with Scripture readings and appropriate hymns.

**Spread
the Light
of
Christ!**

The Knights of Columbus invites families to join them in a celebration to signify the birth of the Light of the World.

2737 1018

Date: _____

Time: _____

Place: _____

For Additional Information: _____

The poster features a glowing Christmas tree with a bright star at the top, and a nativity scene with Mary, Joseph, and the infant Jesus. The Knights of Columbus logo is visible in the bottom left corner of the poster.

Measuring for Success

December 2016

Council

- First Half of Fraternal Year Results
_____ Prospect Cards (#921A)
_____ Completed Form 100's # _____ New Members
How will you beat these numbers over the second half of the fraternal year?
- Is your council on track to earn the Star Council Award?
Number of Service Projects Conducted During the First Half of Fraternal Year
_____ of Church Activities
_____ of Community Activities
_____ of Council Activities
_____ of Culture of Life Activities
_____ of Family Activities
_____ of Youth Activities
- First Half of Fraternal Year Results Compared to Council Quota
_____ net new members compared to MBR quota of _____
_____ net new insurance members compared to INS quota of _____

District

- First Half of Fraternal Year Results Compared to District Quota
_____ net new members compared to MBR quota of _____
_____ net new insurance members compared to INS quota of _____
- How would you grade your Mid-year Membership Meeting of Council Officers? Why?
- How many councils in your district are on track to earn the Star Council Award? How are you planning on assisting them to earn the award?
- Have you submitted the District Deputy Semiannual Report (#944) for each council in your district? If not, why?

State Council

- Mid-year Membership Meeting District Deputy attendance:
Total Districts _____ District Deputies Present _____
Absent _____ Open _____
- First Half of Fraternal Year Results Compared to Jurisdiction Quota
_____ net new members compared to MBR quota of _____
_____ net new insurance members compared to INS quota of _____
- How many districts have yet to recruit a new member?
How do you plan on addressing the issue?

“A population that does not take care of the elderly and of children and the young has no future, because it abuses both its memory and its promise.”

Pope Francis

MEMBERSHIP 365

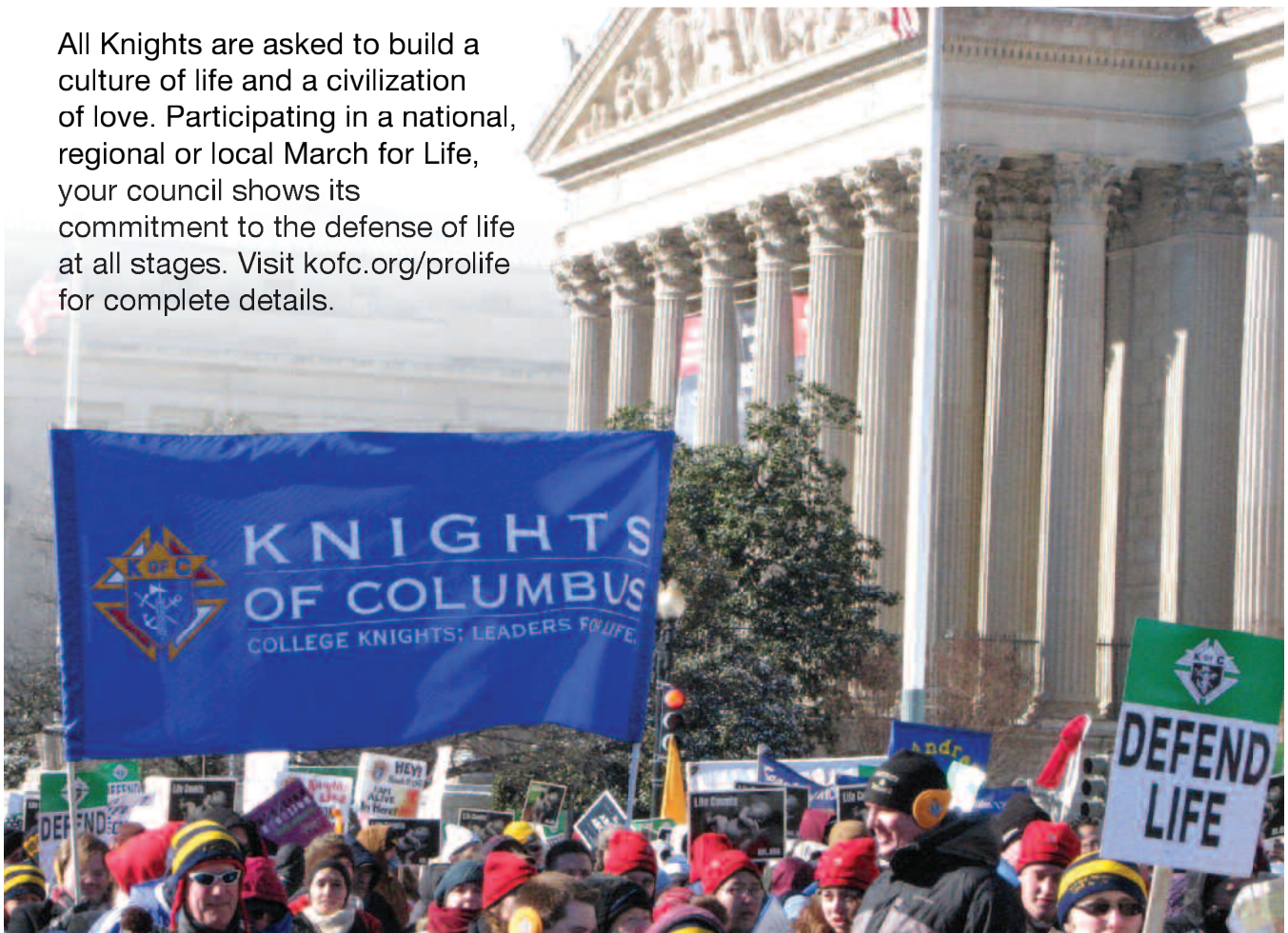
“We seek to make God known to others both in the work we do and in the educational and evangelizing initiatives we support, bringing the Good News of the Gospel to as many people as possible.”

Carl Anderson, Supreme Knight



Program Spotlight: *March for Life*

All Knights are asked to build a culture of life and a civilization of love. Participating in a national, regional or local March for Life, your council shows its commitment to the defense of life at all stages. Visit kofc.org/prolife for complete details.



January 2017

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
26	27	28	29	30	31 New Year's Eve	1 Mary, Mother of God New Year's Day
2 Council Assessments are Mailed	3	4	5	6	7	8 Epiphany of the Lord
9	10	11	12 Order Church Drive Kits for March	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27 Free Throw Report Form DUE	28 Catholic Citizenship Essay Contest Report DUE	29 5th Sunday Rosary Program
30	31 Fraternal Survey Form DUE Special Olympics Partnership Form DUE	FEBRUARY 2017 M T W T H F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28		MARCH 2017 M T W T H F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		
Forms or Event Deadlines	Important Dates	Supreme Office Events	Membership Activities	Programming Activities		



Measuring for Success

January 2017

Council

- Date Annual Survey of Fraternal Activity (#1728) submitted _____
- How many of your officers have recruited a new member this fraternal year?
- Was your council in attendance at the District Mid-year Membership Meeting of Council Officers? If not, why?
- What is your council's progress toward earning the Star Council Award?
 - McGivney Award _____%
 - Founders' Award _____%
- Columbian Award Activities:
 - Church _____ Community _____ Council _____
 - Culture of Life _____ Family _____ Youth _____

District

- Submission of Annual Survey of Fraternal Activity (#1728)
 - # _____ councils in district
 - # _____ councils that submitted #1728
 - % _____ of councils submitting #1728 (Line2/Line1)
- How many councils in your district recruited at least one new member this month?
- What is your plan to assist councils in your district that are not membership active?

State Council

- Have you met with your MPC and planned district and council training?
- Do you have district deputies assigned to all of your districts?
- Submission of Annual Survey of Fraternal Activity (#1728)
 - # _____ councils in jurisdiction
 - # _____ councils that submitted #1728
 - % _____ of councils submitting #1728 (Line2/Line1)
- How many members were recruited this month? _____
- How many new councils were formed this month? _____

“Let us treat others with the same passion and compassion with which we want to be treated. Let us seek for others the same possibilities which we seek for ourselves. Let us help others to grow, as we would like to be helped ourselves.”

Pope Francis

MEMBERSHIP 365

“I don’t think there’s any other Catholic volunteer association that is making such a difference day in and day out in our communities for charity. That is our mission. And we are going to grow and accomplish that mission.”

Carl Anderson, Supreme Knight



Program Spotlight: 40 Cans for Lent

Hunger exists in every parish and community and is not confined to any season. During Lent, Catholics are asked to alleviate another’s misfortune and through the 40 Cans for Lent program, your council can bring the joy of the Resurrection to those in need.



February 2017

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
30	31	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15 Semi Annual Audit DUE Soccer Challenge Report Form DUE	16	17	18	19
20	21	22	23	24	25	26
27	28	1	2	3	4	5

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Forms or Event Deadlines	Important Dates	Supreme Office Events	Membership Activities	Programming Activities
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Measuring for Success

February 2017

Council

- Date Semiannual Council Audit (#1295) submitted _____
- What is your council's progress toward earning the Star Council Award?
McGivney Award _____%
Founders' Award _____%
Columbian Award Activities:
Church _____ Community _____ Council _____
Culture of Life _____ Family _____ Youth _____

District

- How many councils in your district are on track to earn the Star Council Award?
- Out of the councils in your district, how many have submitted the Semiannual Council Audit (#1295)?
- How do you plan on getting 100% compliance from councils in your district on submission of the Annual Survey of Fraternal Activity (#1728)?
- How are you promoting the Council Outreach Week in March to the councils in your district?

State Council

- Is there 100% compliance on the submission of the Annual Survey of Fraternal Activity (#1728) in your jurisdiction? If not, how many councils still need to submit the survey?
- How many councils in your district recruited at least one new member this month? How many are membership inactive and how are you addressing that?
- # _____ Dioceses in jurisdiction
_____ New councils formed
_____ New councils pending
- How many members were recruited this month? _____
- How many new councils were formed this month? _____

“If you are to be true forces of Unity, let us be the first to seek inner reconciliation through penance.”

Saint John Paul II

MEMBERSHIP 365

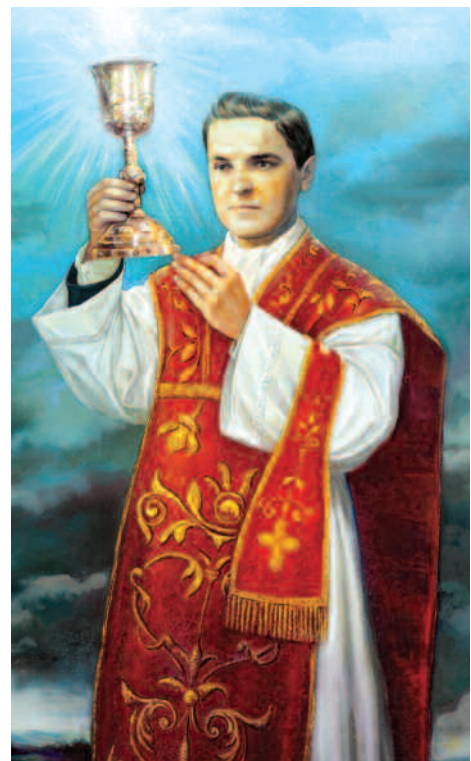
“I believe that our saintly founder sees into the hearts of his brother Knights today. One hundred years from now, he will not be surprised by what his brother Knights continue to accomplish.”

Carl Anderson, Supreme Knight



Membership Spotlight: *Father McGivney Guild*

The Father Michael J. McGivney Guild serves as a source of information about the life, works and spirituality of Father McGivney. The Guild distributes informational materials about him, receives reports of favors granted through his intercession and oversees the distribution of relics. There are more than 162,000 members of the Father McGivney Guild. Those devoted to Father McGivney are encouraged to join the Guild and regularly say the prayer for his canonization. *Father McGivney Prayer Cards* (#10115) are available through knightsgear.com. Additional information is available by visiting fathermcgivney.org.



March 2017

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27	28	1 Ash Wednesday Councils Pending Suspension list will be mailed 40 Cans for Lent	2 Substance Abuse Awareness and Prevention Report DUE	3	4	5
6	7	8	9	10	11 Council Church Drive	
13	14	15	16	17 St. Patrick's Day	18	19 St. Joseph's Day
20	21	22	23	24	25	26
Council Admission Degree Week						
27	28	29 Founders' Day	30	31	1	2
Council Outreach Week in honor of Father McGivney						
3	4	APRIL 2017 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30		MAY 2017 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		
Forms or Event Deadlines	Important Dates	Supreme Office Events	Membership Activities	Programming Activities		

Measuring for Success

March 2017

Council

- Charitable Service Outreach Week Results
 - # _____ Volunteers (including members, families, parishioners, etc.)
 - # _____ Hours of Service
 - # _____ Total Service Hours (Line 1x2)
 - \$ _____ Monetary Donations
- Council Admission Degree Week
 - # _____ Candidates taking Admission Degree
- Council Church Drive Results
 - # _____ Collected Prospect Cards (#921A)
 - # _____ Completed Form #100's
 - # _____ Church Drive Candidates taking Admission Degree
- What is your council's progress toward earning the Star Council Award?
 - McGivney Award _____% Founders' Award _____%
 - Columbian Award Activities:
 - Church _____ Community _____ Council _____
 - Culture of Life _____ Family _____ Youth _____

District

- Third quarter of Fraternal Year Results Compared to District Quota
 - # _____ net new members compared to MBR quota of _____
 - # _____ net new insurance members compared to INS quota of _____
- How many strategy sessions have you conducted with each of the councils in your district?

State Council

- How many districts in your jurisdiction are on track to earn the Star District Award? How will you assist those that are just short of earning the award?
- Third Quarter of Fraternal Year Results Compared to Jurisdiction Quota
 - # _____ net new members compared to MBR quota of _____
 - # _____ net new insurance members compared to INS quota of _____
- How many councils in your jurisdiction are on track to earn the Star Council Award? How will you assist those councils that are just short of earning the award?
- # _____ Dioceses in Jurisdiction
 - # _____ New councils formed
 - # _____ New councils pending

“While conscious of the challenges you face, I encourage you to follow faithfully in the footsteps of your founders, and to stir into flame the charisms and apostolic zeal which you have inherited from them, confident that Christ will continue to work with you.”

Pope Emeritus Benedict XVI

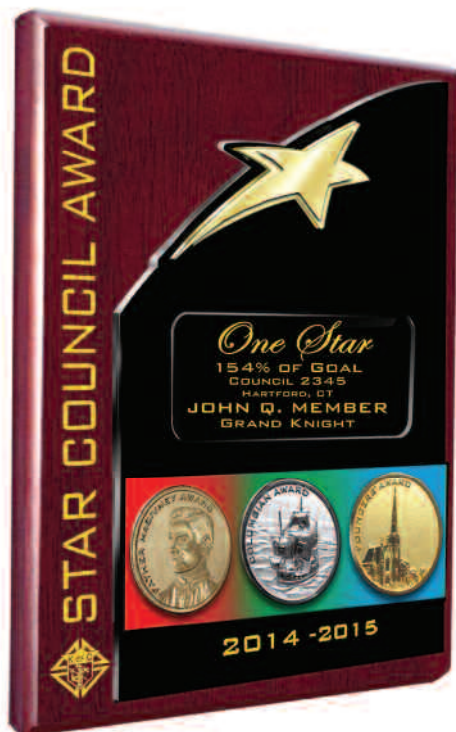
MEMBERSHIP 365

“Together we are an enormous force for good in a world that so obviously needs the love of God and love of neighbor, which must be reflected in our work.”

Carl Anderson, Supreme Knight



Program Spotlight: *Star Council Award*



Ensure that your council is on track to earn the Star Council Award. Check the status of your council's progress toward earning the Father McGivney Award, the Founders' Award and the Columbian Award. Submit your council's *Service Program Personnel Report* (#365) and *Annual Survey of Fraternal Activity* (#1728). Remain current with all Supreme Council assessments. Visit kofc.org/star for complete details on earning the Star Council Award.

April 2017

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27	28	29 Founders' Day	30	31	1	2
Orderwide Outreach Week in honor of Father McGivney						
3	4	5	6	7	8	9 Palm Sunday
10	11	12	13 Holy Thursday	14 Good Friday	15 Holy Saturday	16 Easter
Councils that are in arrears will be suspended						
17	18	19	20	21	22	23 Divine Mercy
24	25	26	27	28	29	30
					5th Sunday Rosary Program	
1	2	MAY 2017 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		JUNE 2017 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30		
Forms or Event Deadlines	Important Dates	Supreme Office Events	Membership Activities	Programming Activities		



Measuring for Success

April 2017

Council

- Has your council paid all of its State Council and Supreme Council assessments?
- Has your council submitted its entry in the State Council Service Program Awards?
- Will your council earn the Star Council Award this year? If not, why?
- What is your council's progress toward earning the Star Council Award?
McGivney Award _____% Founders' Award _____%
Columbian Award Activities:
Church _____ Community _____ Council _____
Culture of Life _____ Family _____ Youth _____

District

- Year-to-date Results Compared to District Quota
_____ net new members compared to MBR quota of _____
_____ net new insurance members compared to INS quota of _____
- How are you encouraging the councils in your district to earn the Star Council Award?
- How many councils in your district are suspended? How are you addressing the issue?

State Council

- How many councils in your jurisdiction are suspended? How are you addressing the issue?
- Is the number of districts on track to earn the Star District Award higher than last month? Can you increase that number before the end of the fraternal year?
- How many councils in your jurisdiction submitted the State Council Service Program Award entry form? How can you increase that number?
- # _____ Dioceses in Jurisdiction
_____ New councils formed
_____ New councils pending

"One of the great challenges facing the Church in this generation is to foster in all the faithful a sense of personal responsibility for the Church's mission, and to enable them to fulfill that responsibility as missionary disciples, as a leaven of the Gospel in our world."

Pope Francis

MEMBERSHIP 365

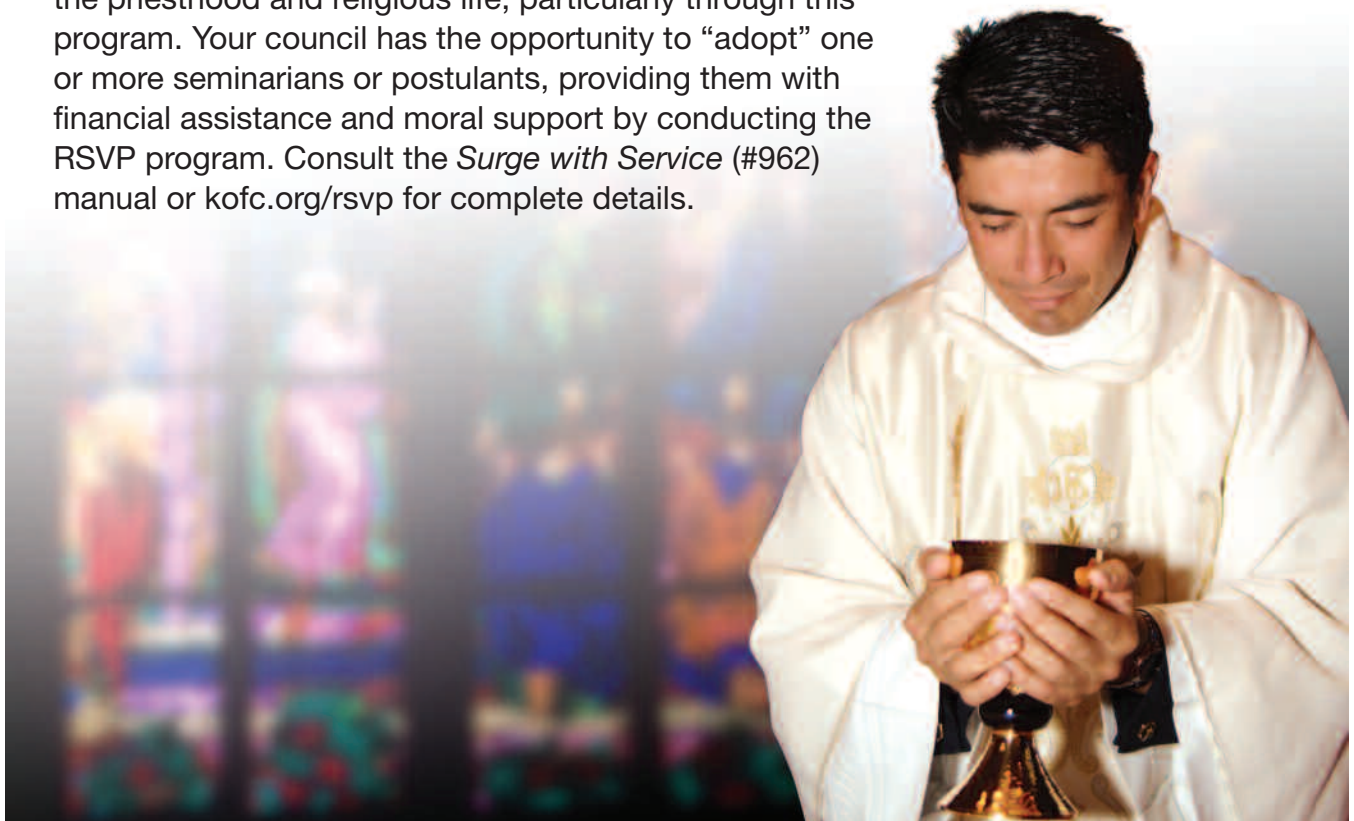
*“We are called to preach the Gospel
in word and in deed, building up
the civilization of love.”*

Carl Anderson, Supreme Knight



Membership Spotlight: ***Support Vocations Program (RSVP)***

The Knights of Columbus has long supported vocations to the priesthood and religious life, particularly through this program. Your council has the opportunity to “adopt” one or more seminarians or postulants, providing them with financial assistance and moral support by conducting the RSVP program. Consult the *Surge with Service* (#962) manual or kofc.org/rsvp for complete details.



May 2017

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	2	3	4	5	6	7
8	9	10	11	12	13	14 Mother's Day
15 Council Election of Officers begin	16	17	18	19	20	21
22	23	24	25	26	27	28 Ascension
29	30	31	1	2	3	4

5	6	<p style="text-align: center;">JUNE 2017</p> <table border="0" style="width: 100%; text-align: center;"> <tr> <td>M</td><td>T</td><td>W</td><td>TH</td><td>F</td><td>S</td><td>S</td> <td>M</td><td>T</td><td>W</td><td>TH</td><td>F</td><td>S</td><td>S</td> </tr> <tr> <td></td><td></td><td></td><td>1</td><td>2</td><td>3</td><td>4</td> <td></td><td></td><td></td><td></td><td>1</td><td>2</td><td></td> </tr> <tr> <td>5</td><td>6</td><td>7</td><td>8</td><td>9</td><td>10</td><td>11</td> <td>3</td><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td><td>9</td> </tr> <tr> <td>12</td><td>13</td><td>14</td><td>15</td><td>16</td><td>17</td><td>18</td> <td>10</td><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td><td>16</td> </tr> <tr> <td>19</td><td>20</td><td>21</td><td>22</td><td>23</td><td>24</td><td>25</td> <td>17</td><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td><td>23</td> </tr> <tr> <td>26</td><td>27</td><td>28</td><td>29</td><td>30</td><td></td><td></td> <td>24²⁴</td><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td><td>30</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td>31³¹</td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>		M	T	W	TH	F	S	S	M	T	W	TH	F	S	S				1	2	3	4					1	2		5	6	7	8	9	10	11	3	4	5	6	7	8	9	12	13	14	15	16	17	18	10	11	12	13	14	15	16	19	20	21	22	23	24	25	17	18	19	20	21	22	23	26	27	28	29	30			24 ²⁴	25	26	27	28	29	30								31 ³¹							<p style="text-align: center;">JULY 2017</p> <table border="0" style="width: 100%; text-align: center;"> <tr> <td>M</td><td>T</td><td>W</td><td>TH</td><td>F</td><td>S</td><td>S</td> <td>M</td><td>T</td><td>W</td><td>TH</td><td>F</td><td>S</td><td>S</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>		M	T	W	TH	F	S	S	M	T	W	TH	F	S	S																																																																						
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Forms or Event Deadlines	Important Dates	Supreme Office Events	Membership Activities	Programming Activities
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Measuring for Success

May 2017

Council

- How would you rate your council's service programs this year? Why? What can be done differently to be more effective next year?
- Have you submitted all necessary paperwork and reports to your State Council and Supreme Council?
- What is your council's progress toward earning the Star Council Award?
McGivney Award _____% Founders' Award _____%
Columbian Award Activities:
Church _____ Community _____ Council _____
Culture of Life _____ Family _____ Youth _____

District

- How many councils in your district were not membership active this year? How can that be corrected next fraternal year?
- How many councils in your district are planning an Admission Degree in June?
- Year-to-date Fraternal Year Results Compared to District Quota
___ net new members compared to MBR quota of ___
___ net new insurance members compared to INS quota of ___
- Are dates set for Installation of Council Officers for next fraternal year?

State Council

- How would you rate your term of office? Why?
What can be done to assist more people next fraternal year?
- # ___ Dioceses in Jurisdiction
___ New councils formed
___ New councils pending
- Year-to-date Fraternal Year Results Compared to Jurisdiction Quota
___ net new members compared to MBR quota of ___
___ net new insurance members compared to INS quota of ___
___ net/net goal

“Let us entrust ourselves to Mary so that she may teach us to have the same maternal spirit towards our brethren, with a sincere capacity to accept, forgive, give strength and infuse trust and hope.”

Pope Francis

MEMBERSHIP 365

*“As Knights, we have something
great to give and the first thing
we have to give is ourselves.”*



Carl Anderson, Supreme Knight

Program Spotlight: *Habitat for Humanity*

Knights of Columbus councils have addressed one of the most basic human needs - shelter - for nearly two decades by partnering with Habitat for Humanity. Consult with your local Habitat for Humanity by visiting habitat.org for information on how your council can participate in this worthwhile program.



June 2017

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29	30	31	1	2	3	4 Pentecost																																																																																										
5	6	7	8	9	10	11 Trinity Sunday																																																																																										
12	13	14	15 Council Election of Officers end	16	17	18 Feast of Corpus Christi Father's Day																																																																																										
Council Admission Degree Week																																																																																																
19	20	21	22	23 Sacred Heart of Jesus	24	25																																																																																										
26 Finalize Council Recruiting Challenge	27	28	29	30 All forms need to be received by Supreme Office Columbian Award Application DUE	1	2																																																																																										
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Measuring for Success

June 2017

Council

- Has your council submitted the Report of Officers Chosen for the Term (#185)?
- Date Columbian Award Application (SP-7) submitted _____
- How did this fraternal year compare to last year?
Membership 6/30/16 _____ Membership 6/30/17 _____
Charity Dollars 6/30/16 _____ Charity Dollars 6/30/17 _____
Service Hours 6/30/16 _____ Service Hours 6/30/17 _____
- What new program did your council institute this year?

District

- Submission of Columbian Award Application (#SP-7)
_____ councils in district
_____ councils that submitted #SP-7
% _____ of councils submitting #SP-7 (Line2/Line1)
- Did you provide your Organizational Meeting for Council Officers date to your state deputy?
- Have you submitted the District Deputy Semiannual Report (#944) for each council in your district? If not, why?
- Is the district better now than when you took office?

State Council

- Do you have 100% compliance on the submission of the Report of Officers Chosen for the Term (#185)?
- Have you scheduled your Organizational Meeting?
- Submission of Columbian Award Application (#SP-7)
_____ councils in jurisdiction
_____ councils that submitted #SP-7
% _____ of councils submitting #SP-7 (Line2/Line1)
- How did this fraternal year compare to last year?
Membership 6/30/16 _____ Membership 6/30/17 _____
Charity Dollars 6/30/16 _____ Charity Dollars 6/30/17 _____
Service Hours 6/30/16 _____ Service Hours 6/30/17 _____
- Is the jurisdiction better now versus the beginning of the fraternal year?

“Christ’s light beckons you to be guiding stars for others, walking Christ’s way of forgiveness, reconciliation, humility, joy and peace.”

Pope Emeritus Benedict XVI

MEMBERSHIP 365

“The family as domestic Church is central to both the work of the New Evangelization and to the future sustainability of our parishes - also the future sustainability of the Order.”

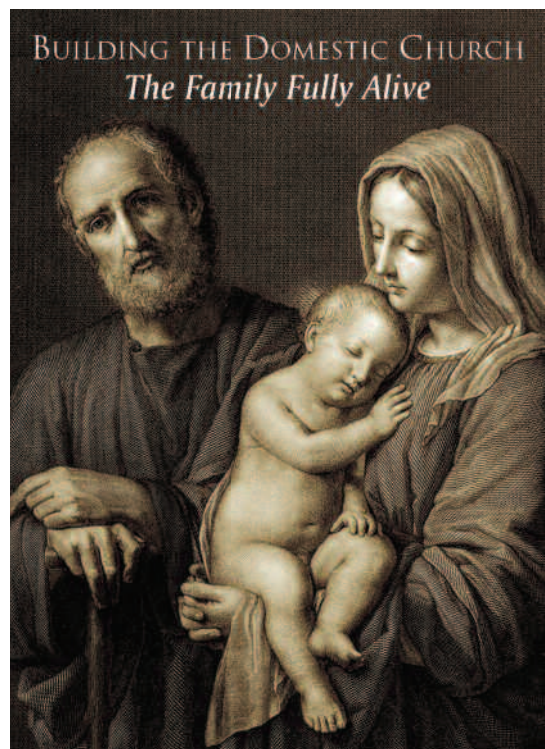
Carl Anderson, Supreme Knight



Program Spotlight:

Building the Domestic Church - The Family Fully Alive

Building the Domestic Church is one concrete way that the Knights of Columbus, in solidarity with Pope Francis, can offer “holy and loving families” for the Church’s mission of evangelization in our time. Distribute this *Building the Domestic Church - The Family Fully Alive* (#10162) brochure to each member in your council. Visit kofc.org/familyfullyalive for complete details on this program.



July 2017

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
26	27	28	29	30	1 Report of Chosen Officers Form DUE	2
3	4 Order Soccer Challenge Material Order Essay Contest Material	5	6	7 2016-2017 Fraternal Year Review	8	9
10	11	12 Order Church Drive Kits for October	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29 5th Sunday Rosary Program	30
31	1	AUGUST 2017 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		SEPTEMBER 2017 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30		
Forms or Event Deadlines	Important Dates	Supreme Office Events	Membership Activities	Programming Activities		



Measuring for Success

July 2017

Council

- How many members of your council attended the District Organizational Meeting? _____
- Date for Installation of Council Officers _____
- Date Report of Officers Chosen for the Term (#185) Submitted _____
- How many new members were welcomed into your council this month? _____

District

- How many councils in your district recruited at least one new member this month?
- District Organizational Meeting attendance:
Total Councils ____ # of council officers present ____
Absent ____
- List the councils in your district that will earn the Star Council Award this year.
- Have you installed the officers in each of your assigned councils? If not, why? when?

State Council

- How many of the councils in your jurisdiction have recruited at least one new member this month?
- Organizational Meeting of District Deputies attendance:
Total Districts _____ District Deputies Present _____
Absent _____ Open _____
- How many District Deputies have provided you with their Organizational Meeting dates? Total ____ Dates Received out of # ____ of districts.
- How many District Deputies have provided you with a list of Admission Degrees? Total # scheduled for month _____

*“Now, we take
up this
journey...
A journey
of fraternity,
of love,
of trust.”*

Pope Francis

MEMBERSHIP 365

“Knights of Columbus is an organized way to express love of neighbor in acts of charity.”

Carl Anderson, Supreme Knight



Program Spotlight: Service Program Awards

To help your council tell its story of service to the parish and community and to share that story with other councils, consult the Service Programs Awards (#10173) brochure for tips and techniques on completing a high-quality State Council Service Program Awards Entry Form. Your council should submit one of its programs in each of the categories of Church, Community, Council, Culture of Life, Family and Youth.



August 2017

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
31	1 Service Program Personnel Form DUE	2	3	4	5	6
Supreme Convention, St. Louis, MO						
7	8	9	10	11	12 Venerable Michael McGivney's Birthday	13
Knights of Columbus Family Week Celebration						
14 Venerable Michael McGivney's Memorial	15 Assumption of Mary Council Audit DUE	16	17	18	19	20
Council Admission Degree Week						
21	22	23	24	25	26	27
28	29	30	31	1	2	3
4	5	SEPTEMBER 2017 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30		OCTOBER 2017 M T W TH F S S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		
Forms or Event Deadlines	Important Dates	Supreme Office Events	Membership Activities	Programming Activities		



Measuring for Success

August 2017

Council

- How many families attended your council's 5th Sunday Rosary Program in July? _____
- What did your council do to honor the family during Family Week? _____
- Was your council's Service Program Personnel Report (#365) submitted before the August 1 deadline? Yes/No
- What is your council going to do as its Charitable Service Outreach program in October? _____
- Date Semiannual Council Audit (#1295) submitted _____

District

- How many councils in your district recruited at least one new member this month?
_____ of Admission Degrees held in the district
_____ of new members
_____ of councils in district holding Admission Degrees
- How did the councils in your district honor the family during Family Week?
- How will you get all of the councils in your district to participate in the Orderwide Church Drive in October?
- How are you promoting Every Council Active?

State Council

- How many of the councils in your jurisdiction have recruited at least one new member this month?
_____ / Total councils _____
- How did your jurisdiction honor the family during Family Week?
- How many new members were recruited this month? _____
- How many new councils were formed this month? _____

*“Consult not
your fears but
your hopes and
your dreams.
Think not
about your
frustrations,
but about your
unfulfilled
potential.
Concern
yourself not
with what you
tried and failed
in, but with
what it is still
possible for you
to do.”*

St. John XXIII

MEMBERSHIP 365

“It is not simply that what we give helps free people from hunger, cold, homelessness and poverty. Charity is essential to the very idea of freedom, because charity creates a bond among us that makes freedom possible.”



Carl Anderson, Supreme Knight

Program Spotlight: Coats for Kids



Seeing the joy of a child in need being given a brand new coat invigorates council members and can motivate potential members to join your council. Conduct the Coats for Kids program in your council. Visit kofc.org/coats for complete details on the program.

September 2017

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
28	29	30	31	1 Council's Pending Suspension list will be mailed	2	3
4	5	6	7	8 Nativity of the Blessed Virgin Mary	9	10
11	12	13	14 Exaltation of the Cross	15 New Council Development 7 Weeks Initiative	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	1

2	3	<p>OCTOBER 2017</p> <table border="1"> <tr><td>M</td><td>T</td><td>W</td><td>TH</td><td>F</td><td>S</td><td>S</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td>1</td><td></td></tr> <tr><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td></tr> <tr><td>9</td><td>10</td><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td></tr> <tr><td>16</td><td>17</td><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td></tr> <tr><td>23</td><td>24</td><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td></tr> <tr><td>30</td><td>31</td><td></td><td></td><td></td><td></td><td></td></tr> </table>		M	T	W	TH	F	S	S						1		2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31						<p>NOVEMBER 2017</p> <table border="1"> <tr><td>M</td><td>T</td><td>W</td><td>TH</td><td>F</td><td>S</td><td>S</td></tr> <tr><td></td><td>1</td><td>2</td><td>3</td><td>4</td><td>5</td><td></td></tr> <tr><td>6</td><td>7</td><td>8</td><td>9</td><td>10</td><td>11</td><td>12</td></tr> <tr><td>13</td><td>14</td><td>15</td><td>16</td><td>17</td><td>18</td><td>19</td></tr> <tr><td>20</td><td>21</td><td>22</td><td>23</td><td>24</td><td>25</td><td>26</td></tr> <tr><td>27</td><td>28</td><td>29</td><td>30</td><td></td><td></td><td></td></tr> </table>		M	T	W	TH	F	S	S		1	2	3	4	5		6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30			
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Forms or Event Deadlines	Important Dates	Supreme Office Events	Membership Activities	Programming Activities
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Measuring for Success

September 2017

Council

- First Quarter Results

- # _____ Prospect Cards (#921A)
- # _____ Completed Form 100's # _____ New Members
- # _____ of councils in district holding Admission Degrees

How will your council beat these numbers during the second quarter?

- Is your council on track to earn the Star Council Award?

Number of Service Projects Conducted During the First Quarter of the Fraternal Year

- # _____ of Church Activities
- # _____ of Community Activities
- # _____ of Council Activities
- # _____ of Culture of Life Activities
- # _____ of Family Activities
- # _____ of Youth Activities

- First Quarter of Fraternal Year Results Compared to Council Quota

- # _____ net new members compared to MBR quota of _____
- # _____ net new insurance members compared to INS quota of _____

District

- First Quarter Results Compared to District Quota

- # _____ net new members compared to MBR quota of _____
- # _____ net new insurance members compared to INS quota of _____

State Council

- First Quarter Results Compared to Jurisdiction Quota

- # _____ net new members compared to MBR quota of _____
- # _____ net new insurance members compared to INS quota of _____

- How many districts have yet to recruit a new member? How do you plan on addressing the issue?

- How many councils are on track to earn the Star Council Award?
____ / Total Councils _____

“A charity which evangelizes is the commitment and the responsibility of everyone.”

Saint John Paul II

MEMBERSHIP 365

**Knights of Columbus
1 Columbus Plaza
New Haven, CT 06510**