







## SANTA'S BRUNCH



## FEAST OF OUR LADY OF GUADELOUPE

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## KY State Council Newsletter

Chief Editor Cameron Peck

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# Santa's Brunch

On December 5th, the Knights of Columbus, Council 1487, once again took part in what has turned into a Holy Family School tradition. Several Elves, uh, I mean, Knights showed up at the school for the Annual Santa's Brunch. The brunch menu consisted of all you can eat pancakes, bacon, and sausage. The turnout was good and many children had a great time playing games, crafting, eating breakfast, and yes, SANTA made an appearance as well! Many thanks to David Malloy, Neal Holmes, Jeff Kelly, John Tierney, Ryan Ramsey, Ed Glockner, Matt Haymond, John McGill, Tom Adams, Mark Creamer, his wife Cassie, and the balloon man Keith Salisbury and his wife Patty for all the help in making the Brunch a success.



## **Star Council**

District Deputy Jim Wharton presents Star Council award to PGK Sam Meffert of Council 15452 Newman Center Council at the University of Kentucky.





## **New District Deputy**

At the Mid-Year Meeting, State Deputy Gabe Cabral appointed Jim Wharton as District Deputy of District 20 in Lexington.

## Breckinridge County Disabled Adults Receive Donation from Knights of Columbus

On December 2<sup>nd</sup>, The Breckinridge County Educational Association For the Handicapped (BCEAH) was presented a check in the amount of over \$2,100 by Grand Knight, Pat O'Rielly. These monies are used to assist in programs designed to provide a positive impact for mentally-challenged adults at the local workshop. The center serves approximately 35-40 clients daily. Without contributions and servitude exemplified by groups like the Knights of Columbus, many of the activities and infrastructure to support these activities would not exist.

Knights of Columbus is a Catholic-based Fraternal Organization engaged in charity. They do several fundraisers throughout the year to help others in Breckinridge County. BCEAH is thankful for their support. Knights of Columbus is making an impact on the lives of the clients of BCEAH.





## Feast of Our Lady of Guadalupe

On Monday, December 12th, the Cathedral of Christ the King was packed with people for the Feast of Our Lady of Guadalupe celebrated by Bishop John Stowe.

Just about everyone stayed to enjoy the delicious Mexican meal provided by the San Pablo Council.

This was a great collaboration between councils 14130 and 15707.





# State Deputy Gabe Cabral

Brothers, the calendar year is about to wind down, and many of us have been recharged from the Mid-Year Meeting in Bardstown by Gary Nolan, a great speaker and guest from Supreme. There was a wonderful exchange of ideas and information from all our attendees about what they are doing that is working, and where they were looking for some help and suggestions. And of course, our host council 1290 Bardstown did an exemplary job in welcoming us and handling everything we needed.

While the calendar year is coming to an end, this is just the halfway point. We need a solid next 6 months in Programs and Membership Recruiting to get us where we need to be- or more clearly, where we deserve to be! Our Membership Chairman, PSD Rick Arnold, has outlined some of the many recruiting incentives available to the councils. The most recent of which is the \$4.50 reduction in Supreme Per Capita (per billable member) for councils who achieve Star Council. Brothers, this is some serious money for our councils and it costs about \$1 million to do this. If Supreme is that serious about boosting membership, we should be also. The State incentive of 50% New Member Billing reduction is coming to an end at the end of this month. So if anyone has one or more completed form 100's, or candidates ready to go through the Admission degree-Get this done NOW! There is no good reason to wait until after the 1<sup>st</sup> of the year unless you like paying more than you need to.

## Below is a "Holiday Themed" list of things you can do to make your council a better place for your members, and a place where candidates can easily see themselves fitting in.

## Santa Leadership Tips for Your Council

- 1. Build A Wonderful Workshop
- Make your council meetings a great place to come to.
- People want to be proud of the organizations they join.
- Everyone should want to join where/what you join.
- Make it a place where people are inspired and never want to leave.
- Happy members spread the good word.
- Make it a place where members know what is expected, and are happy to do it.

# Monthly Update Cabral cont.

- 2. Choose Your Reindeer Wisely
- Recruit high quality potential members.
- You're looking for the true flyers.

## 3. Make A list and Check It Twice

- Write everything down.
- Maintain documentation.
- Follow Up-On everything.

### 4. Listen To The Elves

- Members at every level have good/great ideas.
- No one knows it better than those at ground level.

## 5. Get Beyond the traditional Red Wagons

- Don't rely on "we've always done it that way." Things change, all the time!
- Think out of the box or red wagon.
- 6. Share The Milk and Cookies
- Give praise and other rewards for solid performance.
- Thank you goes a long way.
- Your kind words can inspire your members and be contagious.

## 7. Find Out Who's Naughty and Nice

- Let people know where they stand and help them improve.
- Pair your Superstars with under-performers to spread the good work habits.

8. Be Good For Goodness Sake

- Give rewards and correction fairly and without prejudice.
- Never make it personal.

Finally, from my family to yours, I would like to wish you all a Blessed Christmas, and a Safe and Happy New Year. Thank you for all you do, and all you will do for our beloved Order!

# State Chaplain Fr. Patrick Dolan

## **Brother Knights:**

As presented at the midyear meeting to District Deputies and Grand Knights, we have the chance to do a "pilot project" that involves our young people in something worthwhile that they alone can do-but does not burden them with extra work or meetings. In short, our young men can become "junior knights" and act as anti-bullying agents in their middle and high schools. They would be connected with our 4<sup>th</sup> degree members and can join in their ceremonies as outlined below, but would be doing something they should be doing anyway in their schools simply as good Catholics. We merely give they the encouragement to do so-by "authorizing" them to act as a knight would do. The outline I submitted to Supreme (and discussed with both bishops and three different supreme council members even before that submission) is below, and I am willing to come to any location to start it up with you and any of your youth.

# Squires to Junior Knights [and Maids of Mercy]

1. Present difficulties: Though some squire circles are operating well in other states, in many places there are formidable obstacles:

a. Young families are very busy with sports, scouts, parish youth groups, etc.b. Meetings and initiation have little to attract away from other demande.

attract away from other demands.

c. Some squires feel that they are only "slave labor" for 3<sup>rd</sup> degree functions.
2. Present real-world need: bullying in schools (where adults cannot go)



3. Interest and attraction: Squires like the 4<sup>th</sup> degree ceremonies

### Proposal for a pilot study:

1. Have squires connect as individuals with Assemblies instead of Councils

2. No extra meetings, but a real-world, daily function of being junior knights in their schools (where adults cannot go) to be anti-bullying agents: protecting others simply by being there [no violence] as baptized Christian faithful.

3. Entry requirements would be knowing well the 10 commandments and how to say (lead) the rosary (so that they could say the rosary with their peers when they feel the need).

4. Commissioning would be by a 4<sup>th</sup> degree "guardian angel" who would only act as a mentor (phone, email, text) when needed—and check progress. This person would award the wrist bands as described below.

# Monthly Update \_\_\_\_\_

5. Activities would be with 4<sup>th</sup> degree folks when both sides choose: parades, rosary celebrations (wake, especially children) honor guard for the Eucharist at state conventions, walk for life and right to life mass, etc.

6. Insignia would be some wrist bands that they earn and upgrade each year: Green for defense, purple for pilgrimage, white for purity promise (theology of the body), yellow for 3<sup>rd</sup> degree help, red for media rangers (clean texting, etc.); "formal attire" with 4<sup>th</sup> degree functions would be a black polo shirt, black pants or black jeans, black shoes or boots and the baldric without the sword.

7. This would allow squires to be the "defensive arm" of the parish youth group rather than a competing activity, and would still let them help out with 3<sup>rd</sup> degree events—but with increased status.

At present we have 2 assemblies and several squires willing to engage in this pilot project. Several bishops with whom I have discussed this endorse the idea and want to see it explored. Discussions with Supreme indicated interest but would like the results of a pilot project to evaluate it more effectively.

In a parallel way, because girls can be in need of anti-bullying agents as much as boys, empowering same age girls to be "Maidens" of mercy in their own schools and using our Ladies Auxiliary as Guardian Angels would be an effective way to involve whole families in a minimally-structured yet very needed way. Parallel wrist bands are easily attainable, and appropriate formal attire and commissioning (with flowers, perhaps, instead of the sword) should be discussed with the ladies and girls themselves.]

As you ponder this activity, please discuss the idea with your young relatives over the holidays and let me know if you are interested and if so how you might want me to help. May your families appreciate you as much as we do, and may you lead them closer to God in all your daily activities.

**Blessings & Vivat Jesus!** 

Fr. Patrick Dolan, PhD, STD

**KY State Chaplain** 

# State Secretary Cameron Peck



Brothers, I want to start off by wishing you and your families a very Merry Christmas. Hopefully, you

will have the opportunity to spend time with your friends and family while celebrating the birth of our Savior.

As you may or may not have heard yet, John McGill recently resigned as State Secretary. I want to thank John for his service to the State Council for the last several years. He has been a great asset to the state and a great friend to me personally. Thankfully, John is going to continue to be involved going forward. Because of John's departure, all the state officers moved up one office to fill the void and this left us without a state warden and the state officers appointed Luke Williams to serve as State Warden. Now that I am the State Secretary, my duties have increased guite a bit, so I am looking for someone to take over as State Newsletter Editor. If you think that you might enjoy publishing the newsletter, please give me a call. I will be happy to answer all your questions.

Vivat Jesus! Cameron Peck State Secretary

# State Advocate Tom Johnson

### **Mid-Year Meeting:**

A BIG thank you to the brother Knights of council 1290 Bardstown for a great weekend and a special thank you to GK Ken Berry for making sure everything ran smoothly. If you weren't there you missed it. What a great two days. Yes it was another meeting and in many ways the same ole same ole...BUT what you missed was a huge announcement from our State Deputy concerning your current State Officers and you missed a great message from Supreme Representative Gary Nolan.

Gentlemen, these meetings are for you. They are designed to keep you up to date on what's happening at Supreme and at the State level. It's an opportunity to interact with brother GK's and your State Officers and it's an opportunity to discuss issues that are affecting you and your council.

### **Basketball Slam**

This year's Basketball Slam packets were handed out at the mid-year meeting. If you didn't make the meeting check with your DD. Those present picked up packets for their councils. If your DD does not have your packet please contact your new State Warden Luke Williams. Luke will be taking over the Basketball Slam Sweepstakes while I transition to State Advocate.

### NFL Ticket Update:

Congratulations to all of our 2016 NFL Sweepstake WINNERS! On the next two pages is a week by week listing of the WINNERs for the 1<sup>st</sup> 6 weeks. Congratulations to Councils 1004, 1315,2761,4473,5071, 6317, 6743, 10682, 12852, 12965, 14128, 14130,14290, 14372 and 15181 for having multiple WINNERs. So far \$4,220.00 dollars has been awarded in prize monies. These 15 councils sold winning tickets totaling \$2,668.00 so far.

Wishing you a very Joyous and Merry Christmas and the Happiest of New Years!

Vivat Jesus, Tom Johnson State Advocate

# Johnson cont.

Week 8	First Name	Last Name	Council #	Ticket #	Amount
10/30/2016	John	Reinstedler	11891	\$200.00	
	Kem	Castle	12852	3194	\$76.67
	Allen	Freeland	1315	499	\$76.67
	Paul	Monsour	1004	282	\$76.67
	Raymond	Lecture	14128	3638	\$40.00
	Mike	Rio	15181	4485	\$40.00
	Council 1315		1315	544	\$40.00
	Garry	Stephenson	12852	3175	\$100.00
	Rick	Osborne	1315	623	\$50.00
Week 9	Ken	Negray	15181	4367	\$150.00
11/6/2016	John	Keelin	11132	2985	\$150.00
	Jeff	Bullock	14128	3632	\$70.00
	Council 6743		6743	2527	\$55.00
	Deb	Sigrist	12354	3044	\$55.00
	Sarah	Herrmann	10725	2823	\$35.00
	Bob	Fehder	14234	3689	\$35.00
	Joe	Buckman	14130	3662	\$100.00
	Shirley	West	12852	3216	\$16.67
	Brian	Allen	12965	5099	\$16.67
	Tom	Vallandingham	13196	3467	\$16.67
Week 10	Council 14290		14290	3862	\$200.00
11/13/2016	Ellis	Payne	4473	1811	\$100.00
	Jon	Schroeder	11678		\$65.00
	John	Williams	14130	3665	\$65.00
	Maggie	McGuire	11470	3024	\$45.00
	Bob	Kuhnle	5453	2323	\$45.00
	Colleen	Jackson	12852	3240	\$10.00
	Rob	Morton	12774	3147	\$10.00
	Jeff	Adkins	6317	2285	\$10.00
	Tom	Musser	1004	11829	\$10.00
	Tammie Ann	Rudd	1004	236	\$75.00
	Michael	Obrien	10682	2783	\$75.00

# Johnson cont.

Week 11	Council 2761		2761	1402	\$200.00
11/20/2016	Bill	Mahle	14130	3680	\$58.33
	Jerry	Yunt	4473	1895	\$58.33
	Glenn	Peace	3379	1657	\$58.33
	Council 11591		11591	5334	\$58.33
	Chuck	Tyler	14128	3654	\$58.33
	Cliff	Ross	6317	2465	\$58.33
	Stephanie	Trimble	6317	2440	\$100.00
	Tuyet	Laughley	14290	3820	\$25.00
	Jeff	Griffith	10682	2766	\$25.00
Week 12	Trudy	McKinney	1418	1105	\$200.00
11/27/2016	Council 2761		2761	1402	\$64.00
	Peggy	Butler	6317	2468	\$64.00
	Garry	Stephenson	12852	3175	\$64.00
	Joey	Ratterman	14471	4069	\$64.00
	Charles	Krebs	4473	1884	\$64.00
	George	O'Conner	12965	5122	\$10.00
	Terry	Kuhn	4473	1887	\$10.00
	Rick	Osborne	1315	626	\$10.00
	Trevor	Mahoney	10682	2772	\$10.00
	Kyler	Floyd	1367	12012	\$100.00
	Kevin	Conder	817	162	\$25.00
	Jeanna	Turner		12021	\$25.00
Week 13	Eric	Hart	5071	2149	\$200.00
12/4/2016	Paul	Monsour	1004	11952	\$100.00
	Fr. Carroll White	#6743 .	6743	2535	\$70.00
	Joe	Buckman	14130	3682	\$50.00
	Shawn	Fryer	5071	2151	\$50.00
	Pat	Shoemaker	1320	967	\$50.00
	Rob	Smith	14993	4303	\$15.00
	Bill	Shaffer	12852	3254	\$15.00
	J. MIchael	Noll	14372	3921	\$100.00
	Jennifer	Moore	14372	3954	\$50.00



# State Warden Luke Williams

Brothers, After being appointed and working as your State Executive Secretary this fraternal year for the past 6 months, I was honored to be voted in

as the new State Warden to finish the remaining term. I respectfully request your prayers for myself and my wife Pam as we serve you in the coming year in our new position.

I hope that all councils will participate in the Basketball Slam fund raiser to help with the State Disaster Fund. The Basketball Slam tickets were distributed to councils and District Deputy's at the Mid Year Meeting held in Bardstown. I will be contacting those councils whom did not have a representative or District Deputy in attendance to arrange mailing or delivery of your tickets. These tickets would make great Stocking Stuffers, New Years gifts as well as help your council.

Pam and I would like to wish each of you and your families a very Merry Christmas and a Blessed New Year.

Vivat Jesus, Luke

# State Membership Director Rick Arnold PSD

Hello Brother Knights, I hope that each of you are enjoying this wonderful season of Advent!

As I am sure that you are aware, we are closing in on the end of the first half of our Fraternal year. Many of you were present at the Mid-year Meeting in Bardstown. Congrats to our State Deputy on a great meeting and many thanks go out to our Brother Knights of Council 1290 in Bardstown for their kindness and hospitality.

Those of you at that meeting also are aware that we have had a slow start obtaining our membership goals across the state. Although several councils are doing very well, we have a lot of work to do if we want to keep our string of Circle of Honor Awards going for another year.

I ask that each of you make one more strong effort to get a 1<sup>st</sup> Degree scheduled before Christmas and get those completed Form 100s emailed to Supreme so we can finish 2016 with a bang.

Below you will find a summary of the incentives offered this Fraternal Year. Several councils have already qualified for the Recruiter Shirts and many more councils are very close.

# Kentucky State Council "Recruiter" golf shirts:

Each council that obtains at least 50% of their Membership goal by the end of December will receive a special edition golf shirt with "Recruiter" logo for the Grand Knight and the council's top recruiter, Grand Knight and District Deputy.

The shirts will be color coded: **Blue for Top Recruiter(s)** Councils with more than 100 members will receive shirts for the two top recruiters. Councils with more than 180 members will receive shirts for the top three recruiters.

Red for Grand Knights

**Black** for District Deputies We lead by example! In order for a District Deputy or Grand Knight to be eligible, they must have recruited at least one new member personally.

(cont. on next page)

# Arnold cont.

### Local Council "Race to the Finish" Incentive

The first council in each of the four dioceses to reach 100% of the membership goal will receive a \$100 Gift Card (Walmart, Home Depot, Knights Gear, etc.) Second chance incentive: The second council in each diocese to achieve 100% of their goal will receive a \$50 gift card of their choosing.

### Bishops "Call to Service" Challenge Coins

The bishops of the four dioceses in Kentucky will write a letter promoting membership in the Knights of Columbus that will be included in the church bulletins of parishes service by local councils. These letters will inform the parishioners that the Knights of Columbus will host a membership drive on the following weekend. Each Council that participates in a successful drive will receive a special challenge coin for the Grand Knight and each Knight who recruits a member doing the drive. DDs will also receive a coin if he has councils in his district that has a successful drive. A successful drive must recruit at least one new member.

The special challenge coin will feature the names of the Bishops and Arch Bishop on

one side and the Holy family Icon on the reverse side.

Always keep in mind that no one is eligible to receive any awards unless he has personally recruited at least one new member.

#### Supreme Per Capita Refund

The Knights of Columbus Supreme Council will refund \$4.50 per billable member to every council who earns the Star Council Award for the 2016-2017 Fraternal year.

In closing, from our family to yours, Celesta and I would like to wish each of you and your families a very Blessed Christmas and a very prosperous New Year.

### God bless you all and Vivat Jesus!

### Rick Arnold PSD State Membership Director

# State Program Director Bill Schmidt PSD

#### Brother Knights -

By now, your programs should be very active as you work through this holiday season. Do yourself and your Brother Knights a favor and get involved with at least one program today! You will be glad that you did, as you grow in fellowship and fraternity with your Brothers. Contact your Grand Knight and ask how you can help!

In December and January, councils should conduct programs such as Coats for Kids, Keep Christ in Christmas Poster Contest, Journey to the Inn, Consecration to the Holy Family, Polar Plunge, Essay Contests, March for Life, Fifth Sunday Rosary (Jan. 29), and the Basketball Slam Sweepstakes. Councils should be planning for programs to be conducted in February and March. Programs such as RCIA Involvement, Wedding Vow Renewal, Council Free Throw Contest, Founder's Day Celebration, and Day of Prayer for the Unborn Child should be planned now.

Please continue submitting your monthly activity reports. After January 1<sup>st</sup>, I will update every council's progress towards the State Deputy Award by email. Remember that you can't earn the award unless you report your activities. Email me a report of the activities that you have

conducted so far. Be sure to include any pictures or other details that you find interesting or noteworthy.

Also keep in mind that the Columbian Award should be developed in the coming weeks as well. Supreme will accept completed SP-7 Columbian Award applications as of April 1<sup>st</sup>. *The newest requirement to* earn the Columbian Award is to report at least four activities from the Building the *Domestic Church program.* There are many opportunities to conduct one of these programs at your parishes in the next month. Take advantage of these opportunities to ensure that you have earned the Columbian Award. If you are on track to earn the Star Council Award, it is extremely important that you schedule these programs now to ensure that you earn the Columbian Award. If you have any questions, please let me know.



# Schmidt cont.

This month's "Program Spotlight" features one of the **Building the Domestic Church** programs. "Consecration to the Holy Family" is a program that every council can and should do. The first Sunday following Christmas Day, a special prayer service is conducted to strengthen families and parishes. Check out the **Program Spotlight to learn** how to conduct this prayer service written by Supreme Chaplain, Archbishop William Lori.

As always, remember to use every program as an opportunity to invite a fellow Catholic gentleman to join the Knights of Columbus. Invite a friend to join us and be part of the programs your council has to offer.

I wish you and your family a Merry and Blessed Christmas.

Fraternally, Bill Schmidt, PSD General Program Director <u>BillSchmidtPSD@comcast.net</u> 270-259-2607

# **Consecration to the Holy Family**

To help families live out the joy of Christ, Supreme Chaplain Archbishop William Lori has composed a new prayer through which families may come together to consecrate themselves under the protection of the Holy Family.

Every Knights of Columbus council should invite families of their parish to offer this prayer of Consecration to the Holy Family at all Masses on the first Sunday after Christmas. This day is traditionally celebrated as the feast of the Holy Family. It is our hope that this prayer may strengthen our families and revitalize our parishes.

This is a very simple program to conduct. Follow the following steps to make the prayer program.

- Discuss with your pastor the significance of every family offering this prayer of family consecration, and ask his permission to share the Consecration to the Holy Family prayer cards at Masses on the first Sunday after Christmas, or another appropriate Sunday.
- Speak to pastors and chaplains on the best way to share how the Holy Family serves as an ideal model for the families of your parish. Some chaplains may simply wish to explain this teaching in their homilies or sermons, while others may wish the council to sponsor a guest speaker to come to the parish.
- Order the <u>Consecration to the Holy Family prayer cards (#10371)</u> for distribution at your parish. Order enough cards to share with every family in your parish, and distribute them before Mass.
- Recite this prayer together as a parish family on the first Sunday after Christmas, traditionally celebrated as the feast of the Holy Family. Ideally, the celebrant should invite all those present to make the act of consecration together after the closing prayer and just before the final blessing.

For more information, please go to: <u>http://www.kofc.org/un/en/domestic-church/parish-pro-</u>grams/holy-family-consecration.html#/Support%20Materials



# District Master Gary Dykuis

December Events; Seventyfive years ago, on Dec. 8, 1941, President Roosevelt declared, "Yesterday, Dec. 7, 1941— a date which will live in infamy — the United States of America was suddenly and deliberately attacked ..." He was referring, of course, to the massive attack on our Pacific Fleet at Pearl Harbor, Hawaii. The attack lasted 110 minutes, from 7:55 a.m. until 9:45 a.m. A total of 2,335 U.S. servicemen were killed and 1,143 were wounded. Sixty-eight civilians were also killed and 35 were wounded. The Japanese specifically chose to attack on a Sunday because they believed Americans would be more relaxed and thus less alert on a weekend. The main target of the Japanese was the aircraft carriers: however, since all three U.S. aircraft carriers were out to sea, the Japanese focused on the battleships. There were eight battleships at Pearl Harbor that day, which included all the battleships of the U.S. Pacific fleet except for one (the Colorado). All eight U.S. battleships were either sunk or damaged during the attack. Amazingly, all but two (the Arizona and the Oklahoma) were eventually able to return to active duty.

The Japanese hoped to destroy U.S. planes on the ground in order to minimize any counter-attack against them over Pearl Harbor or against the Japanese attack force. The Japanese struck the airfields at Hickam Field, Wheeler Field, Bellows Field, Ewa Field, Schoefield Barracks, and Kaneohe Naval Air Station. Many of the U.S. airplanes were lined up outside, along the airstrips, wingtip to wingtip, in order to avoid sabotage. Unfortunately, that made them easy targets for the Japanese attackers. Unable to get more than a handful of planes in the air, individual U.S. servicemen tried to shoot down the Japanese planes from the ground. The United States declared war on Japan on December 8, 1941, the day following the attack on Pearl Harbor.

On December 13, 1636, the General Court of the Massachusetts Bay Colony had ordered that the Colony's scattered militia companies be organized into North, South and East Regiments—with a goal of increasing the militias' accountability to the colonial government, efficacy, and responsiveness in conflicts with indige-

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nous Pequot Indians. Under this act, white males between the ages of 16 and 60 were obligated to possess arms and to take part in the defense of their communities by serving in nightly guard details and participating in weekly drills. The founding date of 1636 refers to service of the colonial government; the Massachusetts Bay Colony regiments were formed by reorganizing local militias that preceded the 1636 date and dated back to the founding dates of the various Massachusetts towns of the time. This is the today's National Guard

**New Sir Knights:** Please help the Kentucky District with new Sir Knights. You can do this by assisting your council holding; First Degree - Admission Degrees, Second Degree - Formation Degrees, and Third Degree - Knighthood Degrees. There are a large number First Degree members of our order that need to be advanced to 2<sup>nd</sup> and 3<sup>rd</sup> Degrees. These are members that would make Great Council Officers and Sir Knights.

**Next Exemplification:** February 4, 2017, Louisville Assemblies, Louisville, KY. The Louisville Navigators are the host for this Exemplification. Vivat Jesus,

SK Gary Dykhuis, Kentucky District Master

# Monthly Update General Agent Darrell Swope

### Start Your New Year With a New Career

Are you interested in a career of service and un-restricted earning potential? What if you could enjoy professional independence without the risk of going it alone? Can you see yourself working for a mission-oriented organization that is fiercely loyal to its principles and customers?

Then consider a career as a Knights of Columbus field agent.

What you do will have a positive impact on your clients, their families, your local community and the world.

### Not Your Typical Sales Job

Being an agent for the Knights of Columbus is not like being a typical salesman. On your very first day as an agent, you will be assigned an exclusive territory of hundreds of Knights of Columbus families. You won't need to start from scratch. And since all of your clients will be Knights or their family members, you will be welcomed as a brother, not as a stranger.

#### Well-Compensated

We don't put a limit on your success. As an agent, you can thrive in our commissionsbased system, which ensures that you make what you earn. As an agent, you would also have access to an excellent benefits package that includes medical and retirement benefits, as well as incentive awards and programs. A Clear Path to Success Knights of Columbus agents use proven techniques to grow their business and be successful. As a new agent, you will learn



those techniques through an extensive training and support system that includes agent mentoring, classroom learning and the Knights of Columbus Online University. Our pre-contract program allows you to engage in real sales situations with veteran agents, helping you to understand an agent's day-to-day work and determine if it is the right career for you.

#### Independence and Brotherhood: A Perfect Match

Knights of Columbus field agents are in business for themselves but not by themselves. Agents love the flexibility that allows them to plan their time to be there for family events. They also love working in regional teams and learning from their fellow agents. As a Knights of Columbus agent, you will have all of the perks of independence without having to go it alone.

#### Work You Can Believe In

The Knights of Columbus is unique. It's not your typical life insurance company. It is both one of the largest life insurers in North America<sup>\*</sup> and also one of the largest donors to charitable causes.<sup>\*\*</sup> It is a proud Catholic company that puts values above

# Swope cont.

profit, earning the respect of its members as well as the insurance industry. When you work for the Knights of Columbus, you won't need to check your principles at the door — you can carry them with you.

Our field agents not only help safeguard the financial futures of Catholic families in their communities — they also work closely with their councils to help them increase their charitable impact. As a Knights of Columbus field agent, you too can make the world a better place.

This is a unique opportunity. It combines service, professionalism, independence and brotherhood in ways that no other opportunity can. Its potential is limitless and so is its promise.

To find out more about a career opportunity with the Knights of Columbus, visit kofc.org/careers. • Ranked in the top 5 percent according to assets under management by Best's Statistical Study. The Knights of Columbus is also a member of the Fortune 1000.

\*\*In the past decade, the Knights of Columbus and its members donated more than \$1.55 billion to charity and volunteered more than 700 million service hours.

The 'Catholic Vote'

Call General agent Darrell swope at 859-421-6164 or email:

darrell.swope@kofc.org for more information.

## **Upcoming Events**

December	
Christmas Day New Years Eve	25 31
January	
1st Degree 1st, 2nd & 3rd Degree 1st Degree 1st Degree	7 8 10 31
February	
1th Degree	4

4th Degree	4
1st Degree	6
1st, 2nd & 3rd Degree	12
Valentines Day	14
1st Degree	28

KENTUCKY STATE COUNCIL

# NEWSLETTER

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